# Christian Conlon REALTOR



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A HOUSE IS WHAT YOU BUY, A HOME IS WHAT YOU MAKE IT

# Buyer Roadmap



#### Interview

Lets meet and discuss your home-buying goals.



## **Property Search**

Lets work to identify and visit properties that match your criteria.



#### Submission

Craft & submit offers with guidance, and considering market conditions



#### **Under Contract**

Once your offer is accepted, the property goes under contract.



## **Loan Processing**

Work closely with your mortgage lender to complete the loan application process.



#### Closing Day

Complete the purchase by signing the final paperwork & transferring funds.



## Pre-Approval

Get pre-approved for a mortgage to determine your budget.



#### CMA

Ill evaluate the market value of selected properties to make informed offers.



### Negotiation

Engage in negotiations with sellers to reach mutually agreeable terms.



## Inspections

Schedule and attend property inspections to identify any issues.



## **Appraisal**

The property undergoes an appraisal to ensure its value aligns.



#### Coordination

Collaborate with realtor and legal representatives to prepare for closing process